



ORGANISATION FOR ECONOMIC
CO-OPERATION AND DEVELOPMENT

DIRECTORATE FOR FINANCIAL AND ENTERPRISE AFFAIRS

Private Sector Development Division

Paris, 17 August 2010

To whom it may concern,

This is to confirm that Dr. Ricardo Pinto was contracted by the Organisation for Economic Development's (OECD) Investment Compact for South East Europe from 1 September 2009 to 1 January 2010. Dr. Pinto was asked to compare the performance of small and medium enterprise (SME) development programmes in two Serbian districts (Banat and Zlatibor) relative to the performance of national-level SME support schemes in Serbia. Dr. Pinto's work consisted of undertaking statistical analysis as well as a week-long mission to Serbia to interview senior officials in the Serbian government (e.g. Ministry of Economy and Regional Development and national SME Agency), local officials and private sector representatives.

Dr. Pinto produced a detailed report which provided recommendations to Serbian national and subnational public officials on ways and means of improving SME support programmes. Dr. Pinto's report formed the basis for a final OECD publication (titled "National and Regional Small and Medium-sized Enterprise Policy Linkage in Serbia") which was presented to senior central government and local officials in Serbia in early 2010.

Throughout the contracting period Dr. Pinto produced high quality analysis demonstrating his expertise and knowledge in the area of SME policy development. All reports to the OECD were delivered on schedule. It should be noted that Dr. Pinto has excellent interpersonal skills and is an extremely clear communicator. The excellent rapport that he built with the OECD project team and Serbian officials attests to this.

Please do not hesitate to contact the OECD Investment Compact, should you have any additional questions.

Thank you in advance.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Milan Konopek'.

Milan Konopek
Project Manager
OECD Investment Compact for South East Europe
Private Sector Development